

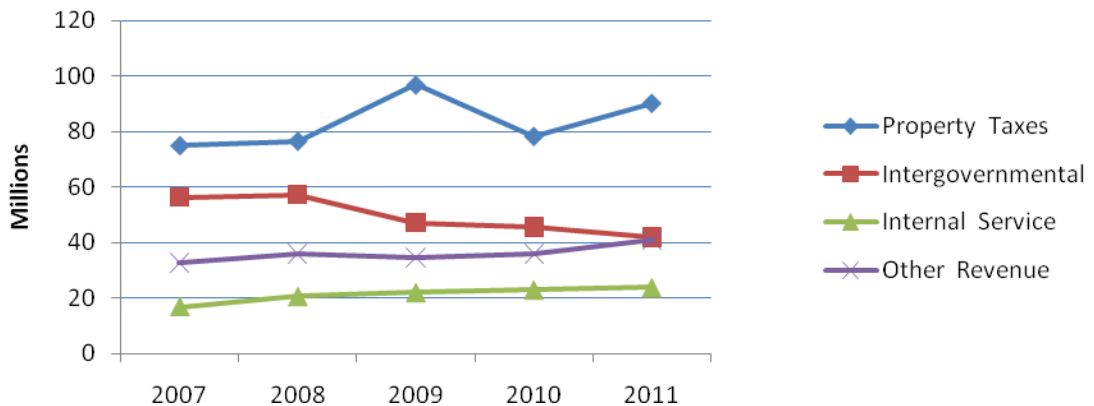
MAJOR REVENUE HISTORICAL TRENDS AND ANALYSIS

<i>DESCRIPTION</i>	<i>2008</i>	<i>2009</i>	<i>2010</i>	<i>2011</i>	<i>2012</i>
Property Taxes	\$75,033,756	\$76,642,132	96,940,646	78,371,679	90,117,557
Other Taxes	7,0303,000	7,475,000	8,030,000	8,016,000	8,140,000
Fees	6,902,500	7,425,300	7,412,000	7,722,000	8,317,000
Intergovernmental	56,366,866	57,304,370	47,121,030	45,638,182	41,358,545
Licenses/Permits	2,211,400	1,893,900	1,860,400	1,850,500	2,237,550
Charges for Services	4,606,876	5,153,111	5,131,355	5,836,057	5,332,890
Internal Services	16,788,922	20,507,205	21,939,772	22,906,223	23,858,514
Paramedic Fees	5,444,053	5,692,558	5,791,647	5,646,856	6,230,000
Miscellaneous	6,383,444	8,214,875	6,285,729	6,785,768	8,537,353
TOTAL REVENUES	<u>\$180,767,817</u>	<u>\$190,308,451</u>	<u>\$ 200,512,579</u>	<u>\$ 182,773,265</u>	<u>\$ 194,129,409</u>

TREND ANALYSIS

Where appropriate, the local economic conditions and forward-looking economic indicators have been noted and taken into account in forecasting revenue trends.

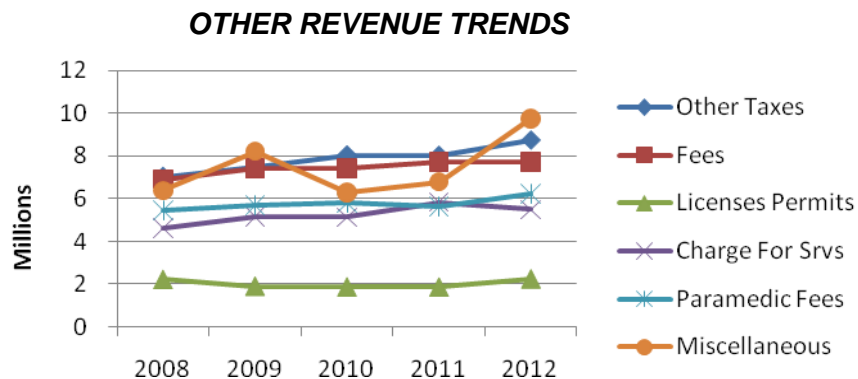
MAJOR REVENUE TRENDS



Property Tax: Increases will track with the Home Rule Charter and TABOR tax limitations, which are growth in actual property value, plus cost-of-living. Although little increase in assessed value growth is anticipated due to the lack of construction activity, the assessed value is anticipated grow significantly due to increased energy prices and new exploration in Weld County. Oil and gas values accounts for nearly 45 percent of the county's assessed valuation and the changes in commodity prices contributes to the big fluctuations in property taxes from year to year. Excitement related to exploration of the Niobrara shale formation in northern Weld County remains high, driving several significant job-creating projects in Weld County and more energy production that will add to the county's assessed valuation in future years. Assessed value from oil and gas is up 46 percent.

Intergovernmental: State and federal revenues have declined with state deficit cutting state funded programs. However, in 2010 revenues dropped 21.6 percent due to lower human services funding levels and the relinquishment of Head Start programs. The drop in 2012 is due to transferring the Supplemental Foods program to the Weld Food Bank, and the end of the five year Building Healthy Marriages Grant.

Internal Services: Predictable revenue based on stable usage.



Other Taxes: Primarily, specific ownership taxes that track car registrations and severance tax. Increase trend is due to new formula for the direct distribution of severance tax to cities and counties from the state. Severance tax revenues follow the price of oil and gas, since that is where they are derived.

Fees: Fees have been increased and new fees added. New legislation increased 2011 Clerk and Recorder fees. Increased oil and gas recording activity in the county is resulting in higher projected revenues in this area over the next two to three years. Fees from vehicle registration should increase as vehicle sales are projected to begin increasing over the next 12 to 24 months as the economy improves and individuals who have delayed purchases will need to begin to replace older vehicles.

Licenses/Permits: Permit revenue has been dropping due to slow down in construction activity. As cited in the *Revenue Assumption* section earlier, little recovery of residential construction is anticipated in 2012. Despite the low activity in residential building in the unincorporated part of the County, several factors may be pointing towards an uptick in activity within the next two to three years. The increase in fees is primarily from oil and gas well inspections.

Charges for Services: Revenue is predictable based on contracts for service and reimbursable projects.

Paramedic Fees: Fees have fluctuated due to volume of calls, and fewer transports due to economy. No rate increase in 2012. Revenues are projected to be up due to the rate change and changing to a bundled rate in 2010-2011.

Miscellaneous: Revenue predictable, even though some variation in specific years. Interest revenue is found in this category. Public Works contracts are up \$1,882,000 due to reimbursable road projects in 2012. Fines from traffic violations are stable.