

MAJOR REVENUE HISTORICAL TRENDS AND ANALYSIS

| <i>DESCRIPTION</i> | <i>2006</i> | <i>2007</i> | <i>2008</i> | <i>2009</i> | <i>2010</i> |
|-----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| Property Taxes | \$64,636,463 | \$70,575,408 | \$75,033,756 | \$76,642,132 | 96,940,646 |
| Other Taxes | 6,410,000 | 6,710,000 | 7,030,000 | 7,475,000 | 8,030,000 |
| Fees | 7,827,000 | 7,330,000 | 6,902,500 | 7,425,300 | 7,412,000 |
| Intergovernmental | 43,117,355 | 50,899,664 | 56,366,866 | 57,304,370 | 47,121,030 |
| Licenses/Permits | 3,002,400 | 3,470,900 | 2,211,400 | 1,893,900 | 1,860,400 |
| Charges for Services | 5,301,937 | 5,169,059 | 4,606,876 | 5,153,111 | 5,131,355 |
| Internal Services | 16,345,526 | 17,416,155 | 16,788,922 | 20,507,205 | 21,939,772 |
| Paramedic Fees | 4,315,459 | 5,228,287 | 5,444,053 | 5,692,558 | 5,791,647 |
| Miscellaneous | 5,054,178 | 5,403,378 | 6,383,444 | 8,214,875 | 6,285,729 |
| TOTAL REVENUES | <u>\$156,010,318</u> | <u>\$172,092,751</u> | <u>\$180,767,817</u> | <u>\$190,308,451</u> | <u>\$ 200,512,579</u> |

TREND ANALYSIS

Property Tax: Increases will track with the Home Rule Charter and TABOR tax limitations, which are growth in actual property value, plus cost-of-living.

Other Taxes: Primarily, specific ownership taxes that track with car registrations and severance tax. Increase is due to new formula for the direct distribution of severance tax to cities and counties from the state.

Fees: Fees have been increased and new fees added, due to growth in area. However, in 2010 fees are projected to decline slightly due to slow down in construction activity.

Intergovernmental: State and federal revenues have been growing at about 7% per year. However, in 2010 revenues dropped to 21.6% due to lower human services funding levels and the relinquishment of Head Start programs. Historical trend should resume in 2011.

Licenses/Permits: Permit revenue will slow in 2010 due to slow down in residential construction activity.

Charges for Services: Revenue is predictable based on contracts for service and reimbursable projects.

Internal Services: Predictable revenue based on stable usage.

Paramedic Fees: Fees are down due to volume of calls, but have slight increase due to 6% rate increase. Very predictable. Slightly higher percentage in 2010 (1.75%).

Miscellaneous: Revenue predictable, even though some variation in specific years. Interest revenue is found in this category and is down due to rates for 2010. Public Works contracts are down in 2010.